Columbia’s program in Strategic Communications targets professionals in communications roles across a wide range of industries, and those in leadership positions for whom communications is a critical competency. Students learn the critical thinking, analysis and practical skills essential to developing and implementing communications strategies that advance an organization’s goals and mission. As such, the program links theory to relevant applications, training students to solve the complex communications problems of today’s world. Students gain access to a far-reaching network with Columbia’s extraordinary community of scholars, faculty practitioners, industry leaders, fellow students and more than 380 Strategic Communications alumni who hold pivotal roles in branding, nonprofit, strategy and consulting organizations.

The Four Essential Disciplines of Strategic Communications

**Strategic Leadership**  The ability to bring vision, understand business strategy, lead teams, achieve and measure success in a highly competitive global marketplace

**Strategic Thinking**  To apply critical and analytic thinking to communications problems and issues

**Persuasion**  To write and present ideas and information in concise, creative, and compelling ways to multiple audiences

**Media**  Understand and respond strategically to the changing needs of audiences using all forms and channels of communications in an ethical, considered way.

At the core of these four foundational pillars of learning and woven throughout all courses are the tools of Strategic Communications – research, insight, storytelling, audience understanding, framing, problem solving, strategic planning, and global perspectives. Students gain an appreciation of theory and its relationship to practice, as emphasis is placed on fact-based reasoning, logic and empathy, analysis and insight.

The core course content provides the structure around which the program is shaped to provide practical relevancy in the changing world of communications. Two recent additions to the core are the art of storytelling and presentations, and the focus on business strategy and its link to communications.
MASTER of SCIENCE IN
Strategic Communications

Requirements

The 36-point program is composed of ten 3-point courses and one 6-point course.

CORE COURSES (24 POINTS)*
Students must complete all of the following courses:

Semester One (10 Points, Residency Counts for One)
The Audience: Action, Interaction, and Ethics 3 pts
Business Strategy, Leadership & Communications 3 pts
Persuasion in Practice 1.5 pts
The Strategic Storyteller 1.5 pts

Semester Two (10 Points, Residency Counts for One)
Positioning & Communications Strategy 3 pts
In Search of Insights 3 pts
From Data to Story 1.5 pts
The Strategic Storyteller Part II 1.5 pts

ELECTIVE COURSES (6 POINTS)
Courses Offered at Columbia and Online. (A Typical Selection) Students choose two elective courses (3 pts each):

Semester Three
Building Internal Engagement
Communications 2.0: Best Practices in a Networked Society
Crisis Communications
Communications for Social Change
The Master Narrative
Communication and Global Brands
The Value of Brand: Making the Business Case
Strategic Visual Communications

Semester Four (10 Points, Residency Counts for One)
Strategic Leadership 3 pts

CAPSTONE PROJECT (6 POINTS)
Part 1 Channel Architecture (3 points)
Part 2 Creative Expression & Innovation (3 points)

Students & Admissions

The program is ideal for professionals with a minimum of 5 years professional experience in communications roles and those in leadership positions in organizations where communications is considered a critical and valued competency.

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<th>YEARS OF EXPERIENCE</th>
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With selective admissions, the program welcomed 153 new students between 2009–2012, all of whom exceeded minimum admissions requirements.

FALL 2012 DEADLINE May 15, 2012

For more information
CE.COLUMBIA.EDU/STRATEGIC-COMMUNICATIONS
or call 212-854-9666