### STARVED FOR ATTENTION

The Crisis of Childhood Malnutrition



195 million stories of malnutrition. Rewrite the story

### Building a Campaign to Rewrite History on Childhood Malnutrition

The Doctors Without Borders Experience



### MSF by the numbers

Outpatient consultations

8,316,000

Patient admitted

472,900

People treated for cholera

**57,400** 

Antenatal consultations

784,500

Major surgical procedures performed

78,500

Malaria cases treated

1,642,800

Routine vaccinations

432,000

People vaccinated against measles in response to an outbreak

690,700

People vaccinated against meningitis in response to an outbreak

496,000

### MSF by the numbers

Women who delivered babies, including Caesarean sections

185,400

New admissions to first or second-line TB treatment

30,780

HIV patients registered under care at end 2012

310,500

Relief kits distributed

61,000

Individual or group mental health consultations

191,300

Malnourished children treated in inpatient, outpatient, or supplementary feeding centers

347,800

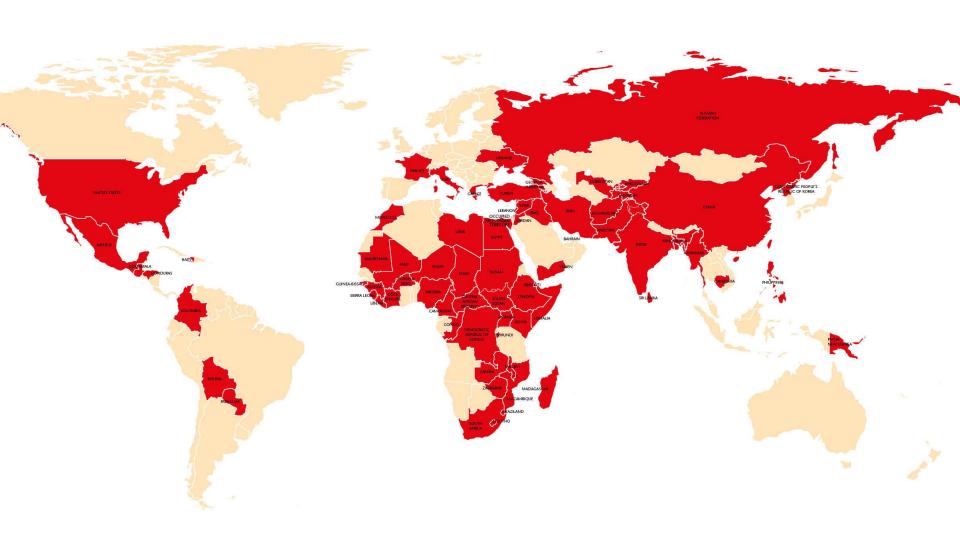
Patients medically treated for sexual violence

10,600

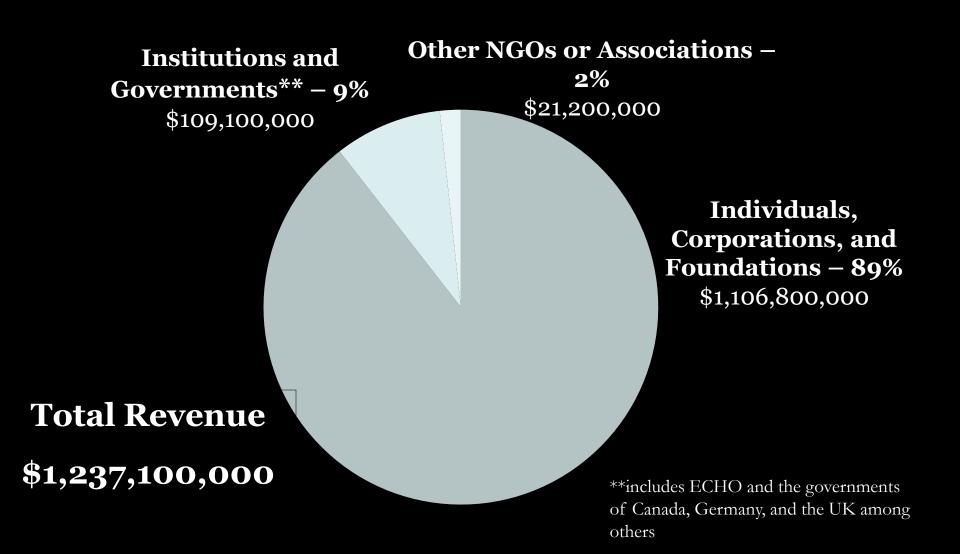
Liters of water distributed

197,000,000

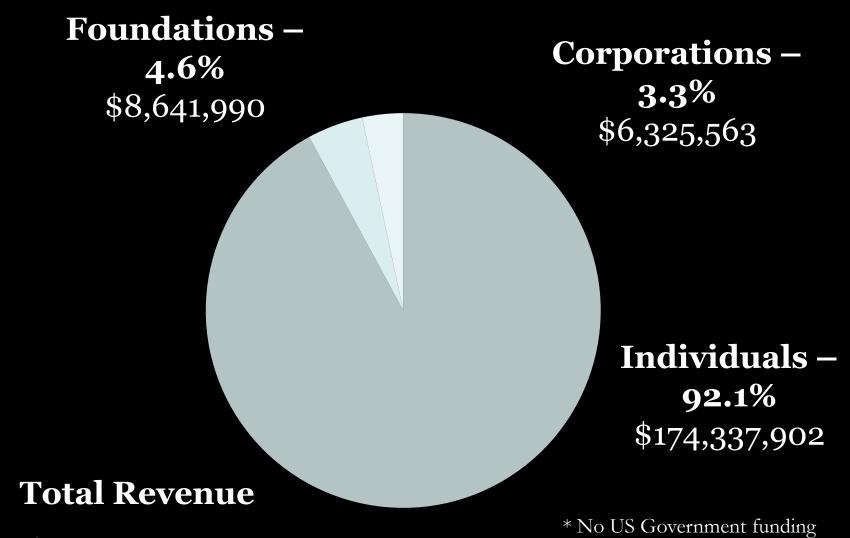
## MSF PROGRAMMES AROUND THE WORLD



### MSF Funding Sources Worldwide 2012



### **MSF-USA Funding Sources 2012**



\$189,305,455













# Beyond Niger: The Burden of Childhood Malnutrition

- Malnutrition accounts for 11% of disease burden
- Nearly 178 million children are underweight and 20 million suffer from severe acute malnutrition
- Every year, malnutrition is the underlying factor in the deaths of 3.5 million children under 5

### **Malnutrition Hotspots** ■ Denotes Country with MSF Nutrition Program in 2009 Countries with more than 15% acute malnutrition 10 Countries with more than 10% acute malnutrition11 Countries with more than 4% acute malnutrition12 No data Haiti

## UN Adopts New Treatment Strategy June 2007

#### COMMUNITY-BASED MANAGEMENT OF SEVERE ACUTE MALNUTRITION

A Joint Statement by the World Health Organization, the World Food Programme, the United National Standing Committee on Nutrition and the United National Children's Fund

Although **25 countries adopted** it, only about **5**% of children with Severe Acute Malnutrition are on **treatment**.

# How do we end this double standard?



## Understand the change you want to make

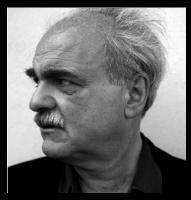
- Why are we building this campaign?
- What is our core message?
- Who is our audience?
- Who can affect change?
- What networks can we leverage?
- Who would support us? What are their motives?
   Can we redirect these motives?
- What pressure points can we hit with our change agents?
- What are the weak points in our network? How can we compensate for these weaknesses?

# Storytellers: Change the Visual Language of Childhood Malnutrition

















# Funders: Staying True to Organizational Identity



LG Electronics, Inc. is a global leader and technology innovator in consumer electronics, mobile communications and home appliances. The company's home entertainment products, including LCD and plasma TVs, home theater systems and Blu-ray players, lead the market with their sophisticated designs and cutting-edge technology.

LG's INFINIA line represents the pinnacle of home entertainment. INFINIA TVs provide the ultimate viewing experience - offering an elegant design, limitless content and seamless connectivity.

## 





#### INTRODUCTION OF THE IDEA



- Select the best out of the VII pictures, and divide it into 30+ pieces
- Gather 30 people and have one person draw each piece to make a whole huge mosaic picture
- Use LG INFINIA as a part of the mosaic with its logo and the slogan "LIVE BORDERLESS™"



- Select one of the VII photos and make 100-piece jigsaw puzzles
- The image will be likely shown on the LG INFINIA with its logo and the slogan "LIVE BORDERLESS™"
- Give all jigsaw puzzles away to MSF and buy back some portions of them for LG's media/consumer promotion



- Exhibit the huge mosaic pictures in landmark places of the UK
- Expose LG INFINIA logo and campaign slogan
- Invite media for photo coverage and on-site interview
- Collect contributions on site and use the jigsaw puzzle as a gift

# Navigating the Politics of Sponsorship



















#### "LG is sponsoring MSF's Starved for Attention campaign because we believe in MSF's values as a humanitarian organization and because LG shares MSF's global mindset and supports efforts to help people across cultural and geographic borders"

LG chose to work with MSF on Starved for Attention because we believe in the mission of alleviating childhood malnutrition and share certain core values with MSF.

LG is a good corporate citizen that believes in giving back to society and acting responsibly with regard to the environment.

- We are working with MSF based on its renowned medical and humanitarian efforts, driven by its global mindset and determination to help those most in need around the world
- MSF has time and again demonstrated an unwavering commitment to their mission and we are inspired by their example
- We want to provide infinite possibilities to children across borders by sponsoring the campaign in line with our vision with INFINIA

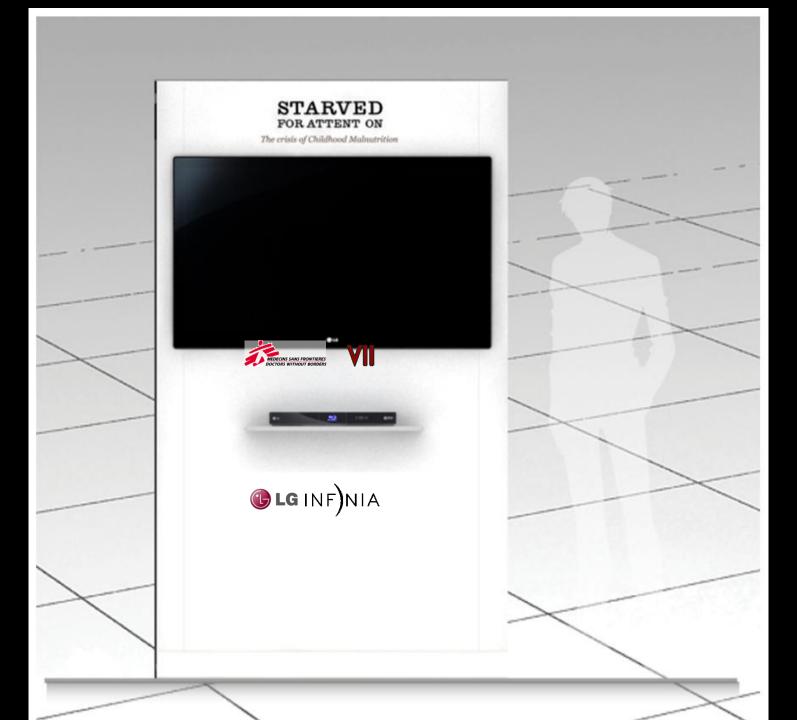
- LG is a global company with operations in 115 countries and acts as a responsible global corporate citizen
- Currently, LG is also working with the World Food Programme (WFP) and United Nations Environment Programme (UNEP)
- LG is working to be an environmentally sustainable company, reducing our impact in every stage of the product lifecycle from acquisition of raw materials and manufacturing to use and ultimately disposal

#### LG is contributing \$500K and over 40 of its flagship INFINIA TVs to help make MSF's Starved for Attention campaign a success

- •A portion of LG's financial contribution will directly support MSF's programs that provide medical care to malnourished children
- •The \$500,000 and INFINIA televisions are being used for a series of exhibitions that raise awareness of childhood malnutrition
- •LG's flagship INFINIA TVs are the perfect canvasses for showing the movies and images captured by the talented photographers at VII

# Preserving the Integrity of the Work & Core Values





### Launch



#### Web

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#### STARVED FOR ATTENTION

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#### Web







#### Centers of Influence



#### **Centers of Influence**







Need To Know | PBS



#### INENEWS

Wildlife rescue faces challenges in Gulf (NewsHour)

President to sign Wall Street reform next week (VOA)

W. Va. governor picks former aide to fill Byrd's Senate seat (AP)

Canadian officials accused of cozying up to China (PRI)

Thousands arrested in World Cup betting scheme (BBC)

Jessa Crispin

#### 'Starved for Attention'

Nearly 200 million children are estimated to be suffering from mainutrition. Doctors Without Borders teamed with photojournalists from VII to explore these issues in a series of vivid images and interviews.



This week, Andy examines the similarities between "Sait," starring Argelina Jolie as an accused Russian spy, and recent events in the news.

More Video >>

Top Video

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Photo Booth: The New Yorker



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The view from The New Yorker's photo department.

JULY 14, 2010

IN FOCUS: STARVED FOR ATTENTION

Posted by Whitney Johnson

Every six seconds worldwide, a child dies from malnutrition. Despite this alarming fact, childhood malnutrition remains under-documented and fundamentally misunderstood, reports Doctors Without Borders. To draw attention to the crisis, they called upon experienced photojournalists to visit seven countries, from war zones to impoverished regions to emerging economies, to create the multimedia series "Starved for Attention."

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### Campaign Tools



### Social Media



starvedforattention.org



#### Social Media



**USAID** USAID

Fact: @USAID recently procured 1,000 tons of ready-to-use therapeutic food to address severe malnutrition in the #HornOfAfrica #FWD #strvd

14 Oct

in reply to @USAID † ---



.@USAID Kids shouldn't have to be severely malnourished before they get nutritious foods that meet their needs. starvedforattention.org/blog/2011/06/2... #STRVD

## Public Engagement



## Exhibitions



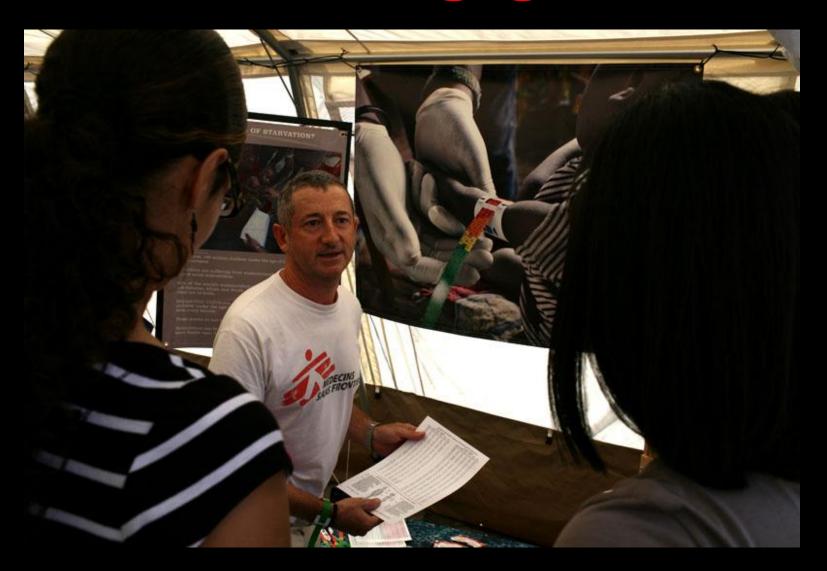
#### **Outdoor Exhibits**



#### **Outdoor Exhibits**



# Public Engagement



#### **Assessing Impact**

- 146,000 petition signatures from 180 countries
- Media coverage in over 25 countries
- Events and exhibits in over a dozen countries (US, Canada, Ivory Cost, Burkina Faso, France, Italy, Luxembourg, Spain, Greece, Switzerland, Sweden, Belgium, Kenya, India)
- Increased pressure on US food aid reform to focus on quality
- Influence on content of US Government Accountability Office reports focusing on quality in food aid reform

#### **Assessing Impact**

- Shift in focus on nutrition quality not quantity

   in high-level government, UN, business
   leaders
- USAID Director to Christiane Amanpour: on ABC "This Week": "I think we've all now recognized...that we need to move to higher quality, higher nutrition foods."
- European Commission changing funding policies for food aid
- World Food Program ,Unicef, and UNHCR all changed internal policies to ensure only nutritionally appropriate foods distributed to children under 2 in their programs

# Five years into the campaign, where do things stand?

- Treatment of severe malnutrition with therapeutic foods has become standard of care due largely to UNICEF's willingness to provide food supplements free-ofcharge to Ministries of Health that devise treatment protocols.
- There are now more than 70 countries where children can receive treatment with therapeutic foods.

# Five years into the campaign, where do things stand?

• The annual deliveries of therapeutic food supplements provide enough to treat approximately 2 million children annually, and there are more than 20 producers of RUTF in 2012, compared to just one in 2005.